

Teaching4Econ

## Tackling the Curse of Knowledge in Building Undergraduate Economics Schemas

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## Objectives

1. Explain what a schema is and how it is formed as students are learning new economics concepts
2. Summarize how knowledge is activated and apply it to teaching content to novices
3. Describe how prior knowledge plays a role in schema formation so you can help students better remember what you teach them.
4. Be able to describe how the Curse of Knowledge interferes with your ability to understand their prior knowledge.

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## Demo

One half of the room close their eyes (no peeking!)

Half with eyes open: tap with me the start of this song:

Jingle Bells, Jingle Bells  
Jingle all the way  
Oh what fun it is to ride in a  
One horse open sleigh

Curse of Knowledge: It is difficult for experts to imagine how novices think of a topic. This involves both coming into a course and during a course.

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## Breakout – Form Groups of 3 or 4

What is the oddest thing a student has said to you about an economic topic?

ex: The government imports oil into the United States

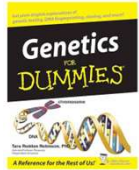
ex: A student confused inflation and interest rates (circa 2020).

You have 3 minutes.

Report out.

Not just “prior knowledge.”

“This ‘curse of knowledge’ means is that it is dangerous, and often profoundly incorrect to think about student learning based on what appears best to faculty members, as opposed to what has been verified with students.” – Carl Wieman



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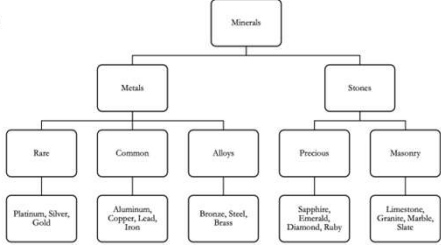
## Addressing the Curse of Knowledge

One Minute Papers  
JITTS  
Think Alouds

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Types of Minerals (listed alphabetically):

Aluminum: common metal  
Brass: alloy metal  
Bronze: alloy metal  
Copper: common metal  
Diamond: precious stone  
Emerald: precious stone  
Gold: rare metal  
Granite: masonry stone  
Iron: common metal  
Lead: common metal  
Limestone: masonry stone  
Marble: masonry stone  
Platinum: rare metal  
Ruby: precious stone  
Sapphire: precious stone  
Silver: rare metal  
Slate: masonry stone  
Steel: alloy metal



“Hierarchical Retrieval Schemas in Recall of Categorized Word Lists,” Bower et al. (1969)

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## Defining Schemas

The term schema is an apt one for characterizing knowledge, because the essence of knowledge is structure. Knowledge is not a "basket of facts" (Anderson & Pearson, "A schema-theoretic view of basic processes in reading comprehension," 1984)

Schemas are "A schema is a mental construct comprising a cluster or collection of related concepts" (Bartlett, "Remembering: A study in experimental and social psychology," 1932)

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## Supply and Demand

### Demand

Definition  
Axes on graph  
Why downward sloping  
Change in demand  
Change in quantity demanded

### Supply

Definition  
Axes on graph  
Why upward sloping  
Change in supply  
Change in quantity supplied

## Supply and Demand

Identical axes on graph

### Analogous

change vs. change in quantity  
demanded or supplied  
definitions

Different reasons for slopes

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## What is This Passage About?

The procedure is actually quite simple. First, you arrange items into different groups. Of course, one pile may be sufficient depending on how much there is to do. If you have to go somewhere else due to lack of facilities, that is the next step; otherwise, you are pretty well set. It is important not to overdo things. That is, it is better to do too few things at once than too many... A mistake can be expensive as well... It is difficult to foresee any end to the necessity for this task in the immediate future, but then, one never can tell. After the procedure is completed, one arranges the materials into different groups again. Then they can be put into their appropriate places. Eventually they will be used once more and the whole cycle will then have to be repeated.

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## Were You Stumped? Washing Clothes.

The procedure is actually quite simple. First, you arrange items into different groups. Of course, one pile may be sufficient depending on how much there is to do. If you have to go somewhere else due to lack of facilities, that is the next step; otherwise, you are pretty well set. It is important not to overdo things. That is, it is better to do too few things at once than too many... A mistake can be expensive as well... It is difficult to foresee any end to the necessity for this task in the immediate future, but then, one never can tell. After the procedure is completed one arranges the materials into different groups again. Then they can be put into their appropriate places. Eventually they will be used once more and the whole cycle will then have to be repeated.

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## Importance of Prior Knowledge

Readers who were told the passage was about washing clothes *before* reading the passage (rather than after) had a much greater understanding of the passage (64% versus 30%) and greater recall (32% versus 15%).

Moral: Help your students learn better by being sure that their prior knowledge is activated to engage their existing schemas.

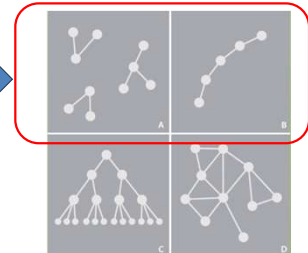
Bransford and Johnson, "Contextual Prerequisites for Understanding: Some Investigations of Comprehension and Recall," 1972.

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## Expert vs. Novice Schemas

The dots are concepts, facts, or procedures, and the lines are connections between them.

Novice Schemas



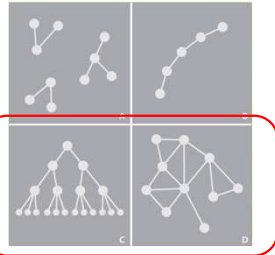
Do you think the bottom or top panel represents the schemas of novices?

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## Expert vs. Novice Schemas

Ambrose, Bridges, DiPietro, Lovett, & Norman, (2010), How learning works: Seven research-based principles for smart teaching, 2010.

Expert  
Schemas



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## Schema Formation in Economics

Content needs to relate to something known to students

Building on content should also be relational

Keep in mind that students bring ideas to our classes and these possibly incorrect ideas are parts of their schemas as well.

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## Building Schemas in Economics

Connect aggregate expenditures equals aggregate production in GDP accounting when teaching equilibrium in the aggregate demand and supply model.

Connect a fall in real GDP in a time series plot of its values to the equilibrium moving left in the aggregate demand and supply graph.

Connect an increase in the GDP deflator in its time series plot to the equilibrium moving up in the aggregate demand and supply graph.

Connect an increase in the GDP deflator to the definition of inflation that was covered earlier in the course.

Connect marginal productivity to wage determination

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## Building Schemas in Economics

A. The price of widget goes from \$1.30 to \$1.50, and the quantity demand falls from 2,500 units to 2,000 units. Calculate the own price elasticity using the midpoint formula.

1. -2.0
2. -1.6
3. -1.4
4. -1.2
5. -1.0

B. Which best explains the concept of own price elasticity?

1. how a change in quantity demanded leads to a change in a price
2. how a change in a price leads to a change in quantity demanded
3. it is the slope of the demand curve
4. it is the inverse of the slope of the demand curve

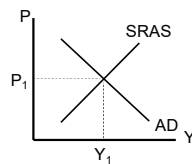
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## Building Schemas in Economics

Clicker question in a macro principles course:

How many of the following could not be directly measured by P or Y?  
expansions, inflation, unemployment rate, deflation, recessions, federal funds rate, and disinflation

- A. 0
- B. 1
- C. 2
- D. 3
- E. 4



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1. Measuring the Economy
2. Why Economies Grow in the Long-Run
  - A. Rates of Economic Growth
  - B. Growth – “Zero-Sum?”
  - C. Role of Capital (K) & Tech. (A) in Growth (P.5)
  - D. Role of Markets & Institutions in Growth
    - civilization recap
    - markets
    - North and South Korea
    - market examples
    - how to get more educated workers?
    - what drives gasoline prices?
    - creative destruction
    - summary of market economies & growth
    - economic systems
    - markets – why not so popular?
    - institutions
    - markets & institutions
    - where do institutions come from?
    - what England got right?
  - E. U.S. Growth Equally Shared?
  - F. Growth Over the Next 30 Years
3. The Labor Market and the Business Cycle
4. Explaining the Economy’s Movements in the Short-Run

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### Breakout – Form Groups of 3 or 4

What might you do (or have done) to help enrich students' schemas?  
You have 3 minutes.  
Report out.



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"We should think about what our assignments are making students think about. The assignments that are best for learning go beyond engagement. They make students elaborate on concepts by making meaningful associations, they emphasize key distinctions among different concepts, and they require students to apply concepts in new ways."

Stephen Chew, "Student Engagement Is Not Student Learning," 2022



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### Conclusion: Objectives Achieved?

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